



wellness company secures global sites with the arcules cloud

case study



the customer

wellness company

This wellness company is a global organization with operations across the U.S., Australia, Europe, Canada, Japan, and Singapore.

easy and
scalable
installation

COSTS CUT BY

50%

the partner



stone security

Stone Security was founded in 2006 by law-enforcement and IT professionals with a goal to become the most trusted and sought-after security integrator in America.

the challenge

To accelerate growth while maintaining the highest levels of quality, this wellness company needed to protect and manage its operation through every step of the production process. To comply with PCI requirements for on-site credit card transactions and to prevent theft of high-value products, video surveillance cameras are installed across the company's facilities. But with multiple global sites, the company found on-premises server-based video surveillance infrastructure to be expensive and time-consuming to manage.

"With the amount of storage that we manage globally, something somewhere is eventually going to fail," explains a manager at the company. "Either we purchase servers and pay hefty customs fees (on top of the cost of the server and storage) or we try to find a local vendor to source the necessary hardware. Either way, it can cause a lot of headaches on our end. We started looking for a cloud-based solution that could solve all of our problems."



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the solution

The company turned to its trusted partner Stone Security, who recommended Arcules. The Arcules open-source cloud platform eliminates the costly licensing fees of other cloud-based solutions and allows the company to leverage existing investments in best-of-breed Bosch and Axis cameras.

Local employees at each site are able to access and navigate the systems with little to no training. Streamlined installation makes setup easy.

"It's pretty much the same at each site: just plug it in, search for the cameras, and you're good to go," says the manager. "I don't have to take a flight anywhere to install it. I can just have an office manager plug in the server and send me a picture of the mac address. It is literally plug and play."






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the results

Today, the company has deployed Arcules at six of its operations centers with plans to roll out the solution to each of its offices as well as several remote farms. The company also plans to begin replacing its current S2 card access solution with Arcules Access Control, which will cut costs by over 50% for each door while making it easier to integrate and correlate badge access control with recorded video footage for stronger security and a more seamless experience.

"For us, the biggest thing was the simplification—ease of installation and ease of use. Arcules is very easy to work with, especially in foreign markets. The price point and our ability to reuse the Bosch and Axis cameras we had already invested in also played a huge role in our decision to go with Arcules. We are now looking forward to moving our door access solution from S2 to Arcules and cutting the cost of the solution in half. Going forward, everything is going to be Arcules."